



Kuwait Oil Tanker Company S.A.K.

A Subsidiary of Kuwait Petroleum Corporation

Contracts Fleet Division (Commercial Group)

Tender Name : Supply Of Spare Parts And Maintenance Services For Turbocharger

Tender Ref.: FEG - 03 / 2016 (SINGLE SOURCE)

NO.	BIDDERS (COMPANY NAMES)	<u>OFFER / PRICE as per EVALUATION</u>	<u>RESULT</u>
1	ABB Industries LLC - Dubai, U.A.E.	CHF 3,055,321 /-- = KD 929,777 /--	Awarded

Amami Al-Ali

Team Leader Technical Contracts

05-Sept-2017

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Kuwait Oil Tanker Company S.A.K.

A Subsidiary of Kuwait Petroleum Corporation

Contracts Fleet Division (Commercial Group)

Tender Name : Handling Agent Service Agreement - Egypt

Tender Ref.: .FPG - 01 / 2017 (SINGLE SOURCE)

NO.	BIDDERS (COMPANY NAMES)	<u>OFFER PRICE (as per Form of Tender (Price Table) submitted with the BID)</u>	<u>OFFER PRICE (as per Revised Form of Tender (Price Table) Based on NEGOTIATION MEETING) and EVALUATION</u>	<u>RESULT</u>
1	UNIMAS Shipping Agency - Egypt	USD 99,000/--	USD 66,000/-- = KD 20,022/--	Awarded

Amani Al-Ali

Team Leader Technical Contracts

05-Sept-2017

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Kuwait Oil Tanker Co. S.A.K.

A Subsidiary of Kuwait Petroleum Corporation

COMMERCIAL GROUP (CONTRACTS FLEET DIVISION)

Tender Name : Tender for SERVICE AGREEMENT FOR THE SUPPLY OF SECURITY GUARDS ON KOTC VESSELS

Tender Ref.: FOG - 01 / 2017

NO.	BIDDERS (COMPANY NAMES)	PRICES as per Offer (Form of Tender) in USD				Remarks
		Before discount (USD)	After 1st round of Discount (USD)	After 2nd round of Discount (USD)	AGREEMENT AWARD VALUE, on Split Basis TO First Two (2) Lowest Bidders	
1	Port2Port Maritime Security Limited - U.K.	6,575,651	6,575,651	Not requested	4,307,051.40	
2	Maritime and Underwater Security Contractors (MUSC FZE) - U.A.E.	9,188,500	8,573,480	0	2,959,042.95	
3	Ambrey Risk Limited - United Kingdom	9,563,700	9,490,675	0		Third Lowest Bidder
4	Solace Global Maritime Ltd.- U.K.					Offer rejected as Bid Bond was not submitted with the Offer.

Note: Second Round of Negotiation with Second and Third lowest Bidders was conducted as per HPC request. Both bidders submitted ZERO discount.

Amani Al-Ali
Team Leader Technical Contracts

Date: 5-Sep-17

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